

## Curriculum Vitae

### Personal Information

Name / Surname **Andrea Stock**  
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E-mail info@andreastock.it  
Nationality Italian  
Date and place of birth 18/09/1957 – Milano  
Sex Male



### Job Profile/ Professional Titles held

- **Comercial Director**
- **Commercial Consultant**

### Professional Experience

Date	1992 – Today
Work or Position held	Owner of a Sales Agency
Principal activity and responsibilities	<ul style="list-style-type: none"><li>• Italian Sales Agent for classic english clothing brands, with a team of sub-agents</li><li>• Organized and Participated in sector fairs in Italy</li></ul>
Name of Clients	A list of the various companies represented today and in the past: Gloverall, Barker Shoes, Robert Mackie of Scotland, Harris MacKenzie (Weberei HoHenberger), Peter Scott, Lochcarron, Cheaney (Church), Barbara Taddei, Holler (Diadora), Burlington, London Badge, Cravatz, Lyle Scott, Daks, Albert Thourston, Strathclyde, Fox, Florsheim, Folco, Pelo Pils, CIT, Failsworth, Richard Robertson, Suana Pasitea, Gimo's,
Type of activity or sector	Mens and Women's Clothing
Date	1986 – Today
Work or Position held	Managing Director of a Real Estate company
Principal activity and responsibilities	<ul style="list-style-type: none"><li>• Oversaw contracts and collected rent annually</li><li>• Oversaw maintance of the apartments under his supervision</li></ul>
Name of Company	Polaris Uno srl, Polaris Due srl
Type of activity or sector	Real Estate
Date	2007 – 2010
Work or Position held	Consultant and Agent
Principal activity and responsibilities	<ul style="list-style-type: none"><li>• Consultant and Seller of electric energy and natural gas</li></ul>
Name of Company	REPOWER SpA – Via Giulio Uberti, 37 – Milano
Type of activity or sector	Utility
Date	2001 – 2007

Work or Position held | Commercial Director of Italian knitwear brand  
 Principal activity and responsibilities |
 

- Developed the sales network in Italy
- Opened the english market
- Area manager
- Consulted on stylistic developments

 Name of Company | Trademark SpA– Via Cagnoni, 5 – Milano  
 Type of activity or sector | Outdoor mens and womens knitwear

Date | 1984 – 1991  
 Work or Position held | Assistant to Owner  
 Principal activity and responsibilities |
 

- Assisted with general running of company
- Collection development and research of partners and raw materiales
- Managed sub-agents
- Inspected national sales
- Human resources management

 Name of Company | Leo Stock s.r.l. – Via Brisa, 3 – Milano  
 Type of activity or sector | Import and distribution of classic english clothing

Date | 1983 – 1986  
 Work or Position held | State Authorized Architect  
 Principal activity and responsibilities |
 

- Restoration
- Interior Decoration

 Name of Company | Freelance  
 Type of activity or sector | Architecture

Date | 1980 – 1983  
 Work or Position held | Designer  
 Principal activity and responsibilities |
 

- Graphic Design for Advertising
- Industrial design

 Name of Company | Freelance  
 Type of activity or sector | Graphic Design

## Education

- Graduated in the study of Architeture from the “Politecnico di Milano” with 97/100 (1982)
- 4 year course from the “Centro Superiore di Architettura e Design” of Milano (1981)
- Inscribed into the “Albo degli Architetti di Milano” (1982)
- Motivation of Sales force course at “Mind Consulting Italia s.r.l.” (2006)
- Regional Diploma “Agente Rappresentante di Commercio” (1987)
- Seminar on Leadership from the “Istituto Superiore di Psicologia Applicata” of Milano (1998)
- Diploma in English from the “Comune di Milano” (1980)
- Diploma in English from the “Landsdowne School of English” di Brighthon (1975)
- High School Arts Diploma from the “Liceo Michelangelo” di Como (1976)

## Personal Competencies

Mothertongue  
 Autoevaluation  
 European Level (\*)  
**English**

### Italian

Understanding				Spoken				Writing	
Listening		Reading		Oral Interaction		Oral Reproduction			
B2	Good	B1	Discrete	B2	Good	B1	Discrete	B1	Discrete

Social Competencies | Great affinity for team work, works well with others, available and emphatic

Organizational Skill	Determined in reaching previously set goals, a sense of organization, capacity to adapt, capacity to motivate collaborators
Informatics Skill	Well versed with Windows, Macintosh and Office
Artistic Competencies	Free hand drawing, painting, sculpture, graphic and decorative design
Personal Interests	Travelling, art, reading, animals, diving, motorcycles, skiing
Driving License	Automobile (patente B) – Motorcycle (patente A)

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I authorize the usage of my personal information in accordance with the Decreto Legislativo 30 giugno 2003, n. 196

**Digital Signature** | Andrea Stock